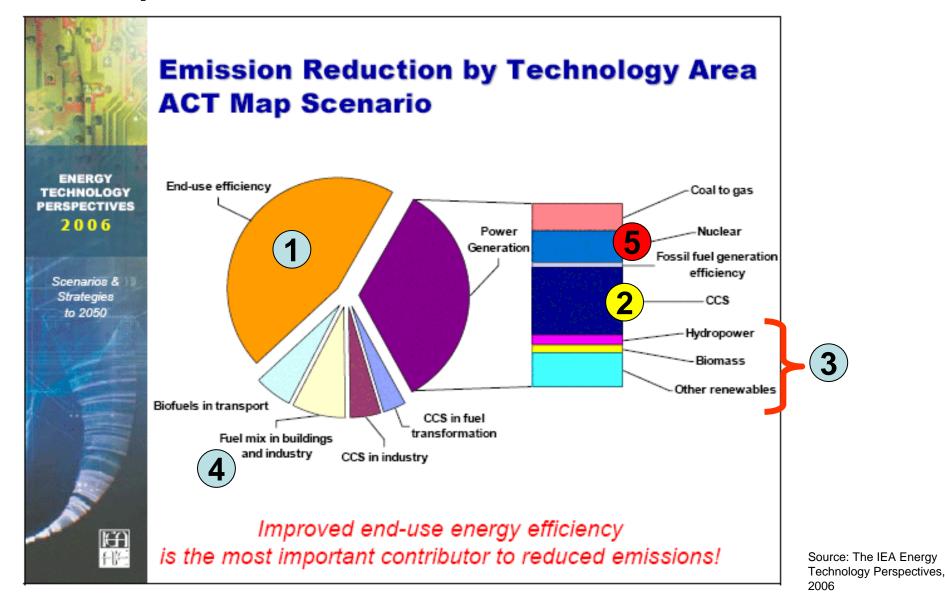
# Decarbonising the existing built environment

#### Hans Nilsson

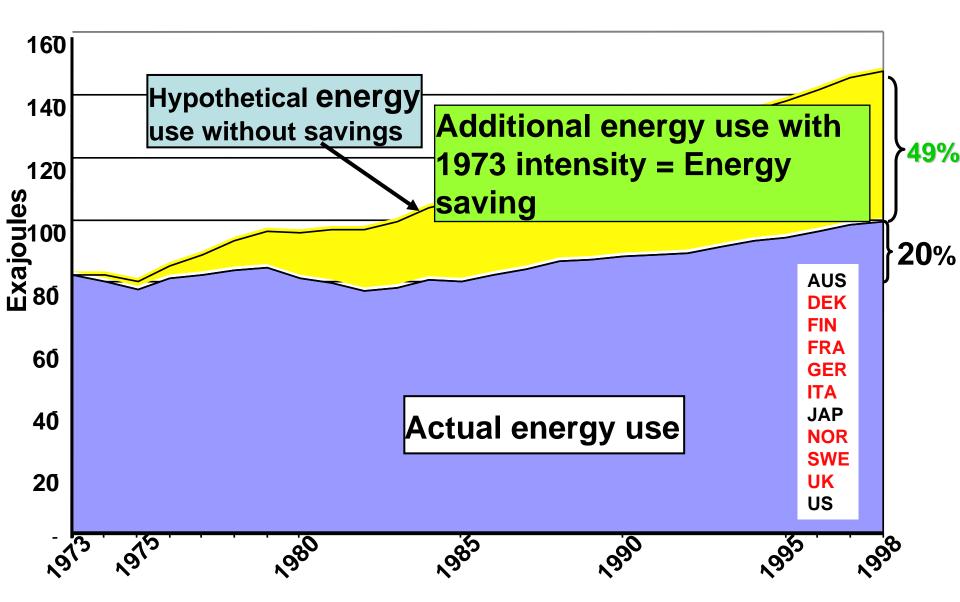
Chairman of the IEA DSM-Programme FourFact AB



## Energy efficiency – The most important means to reduce GHG



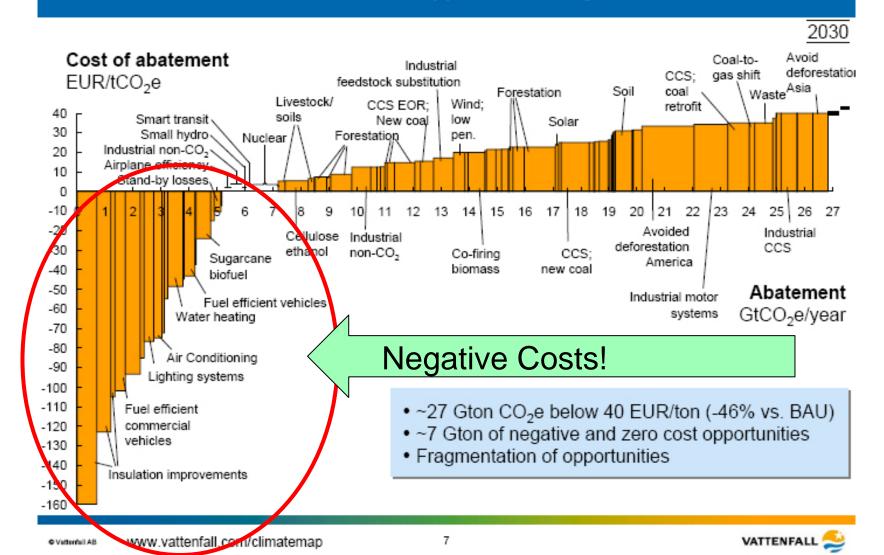
## Energy-use in the IEA-11



Source: 30 years of energy use in IEA countries

#### Efficiency - too cheap to avoid!

#### Global cost curve of GHG abatement opportunities beyond business as usual



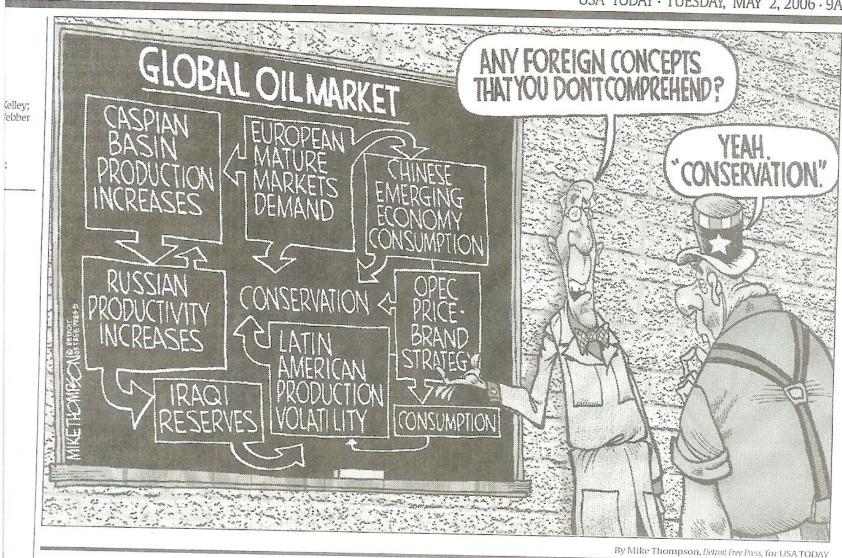
### The rise in welfare depends more on energy efficiency improvements than on growth in energy use!



## Energy Efficiency has multiple dividends



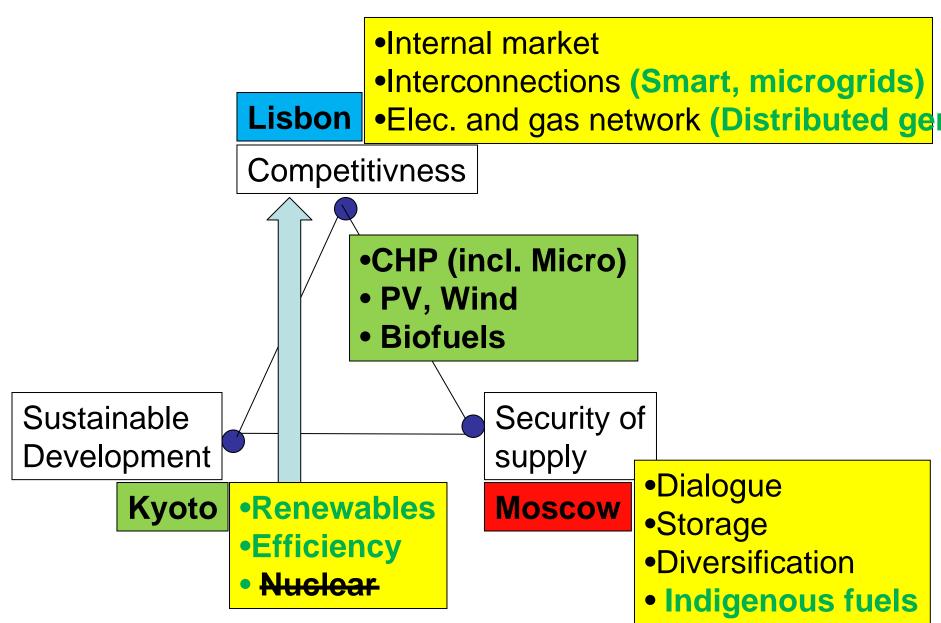
- Cost
- Environment/Climate
- Employment
- Industrial development
- Poverty alleviation
- Holds back prices in supply
- Reduces pressure on supply reserves



USA TODAY · TUESDAY, MAY 2, 2006 · 9A

I. INO, THEY ALE WIMINE TO CHARACTE ADUSC - OF CHARMEDS. DUCT CHARMEN

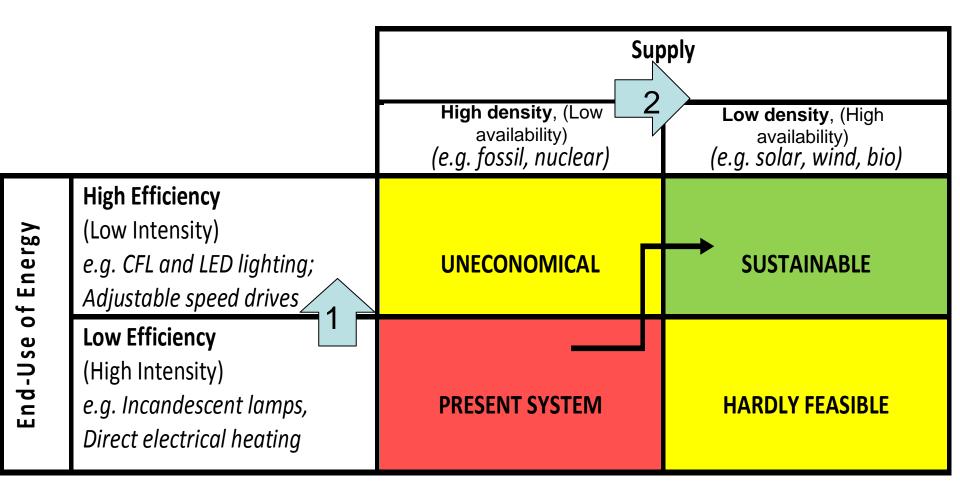
## The Challenges

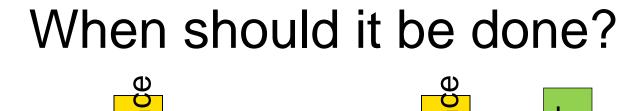


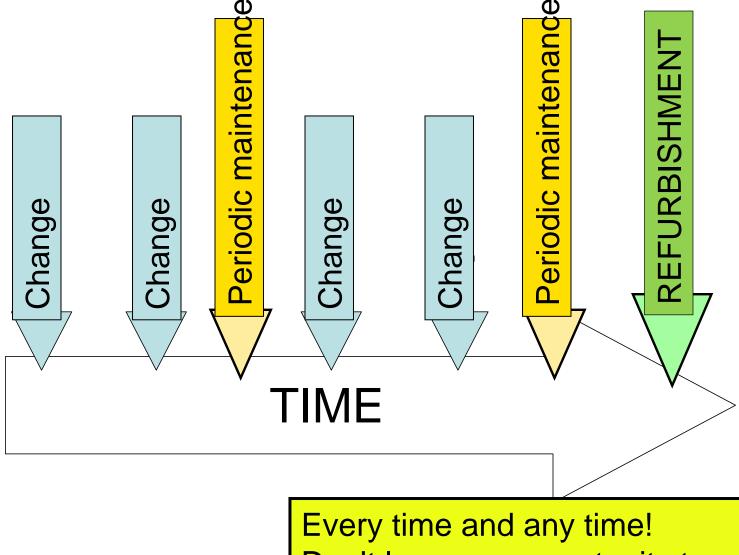
# Where to begin the abatement?

Before the pipe Energy sufficiency	In the pipe 1. Efficiency 2. Renewables	After the pipe CCS and cleaning	Beyond the pipe Geo- engineering (incl. fore- station)
?			

## **Towards Sustainability**



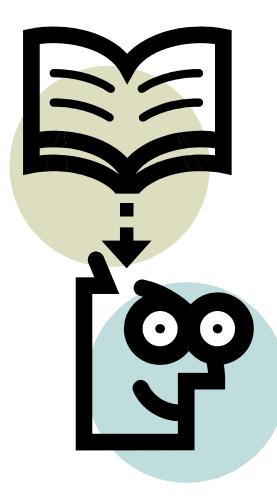




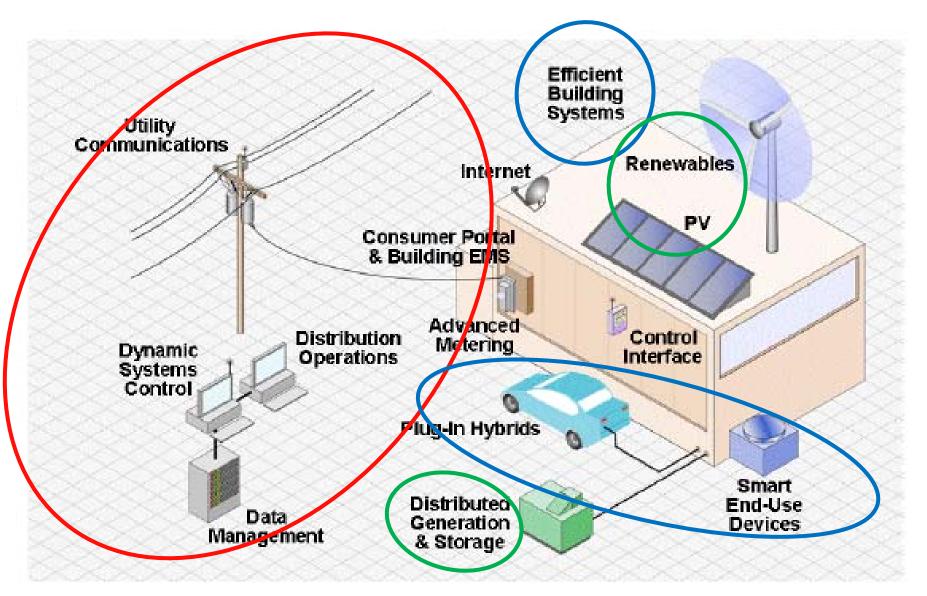
Don't lose any opportunity to adt!



## Technology is different today



## **New Technologies**



Source: An EPRI Initiative to Advance the Efficient and Effective Use of Energy

### Future Business – The two extremes

- Technology driven (Adapt and combine technologies). Stakeholders are already identified actors who enters when the incentives are right
- Service driven (Adapt business structures).
  Some stakeholders are new and emerging.
  All are integrated to deliver services in accordance with needs and regulations

#### From the traditional utility ...



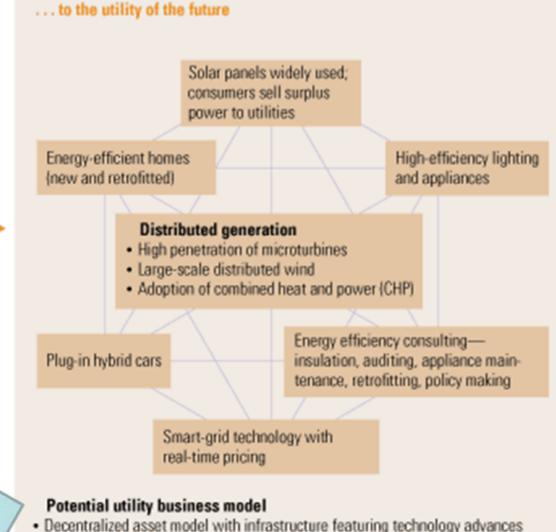
#### Current utility business model

- Highly centralized asset model with focus on infrastructure, capital programs
- Interaction with customers consists of producing and delivering electricity to meet demand

Service

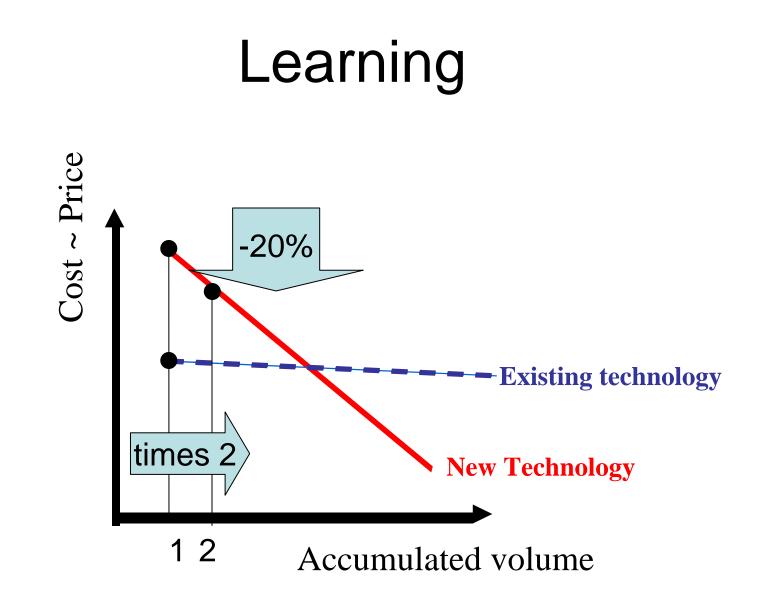
 Success driven by regulatory relationships, core business performance

Technology



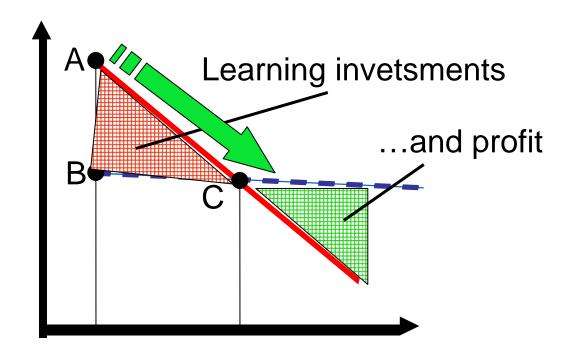
- Customer interaction involves education/marketing, behavior modeling, and financing of services/new technology
- Success driven by revenue retention, partnering, and customer interaction

Source: http://www.mckinseyquarterly.com/Public Sector/Economic Policy/Business strategies for climate change 2125





# Learning investments are **not** subsidies

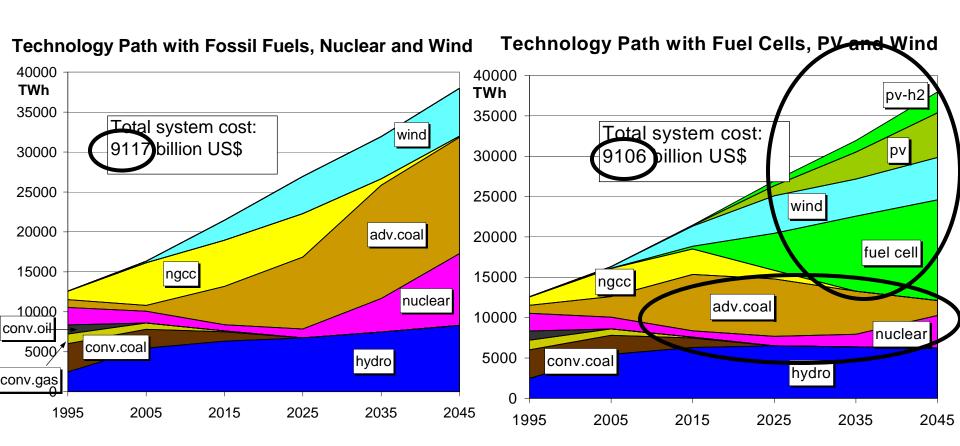




#### Market is global but activity is local

Deployment creates two least-cost Technology Paths from identical starting points

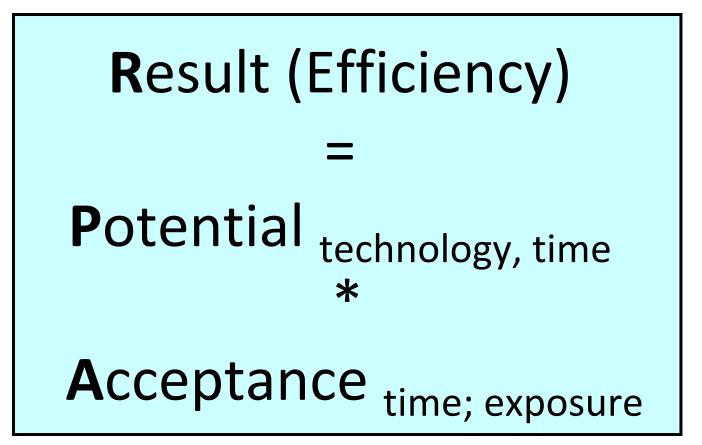
(Genie model 1997) Source: Clas-Otto Wene



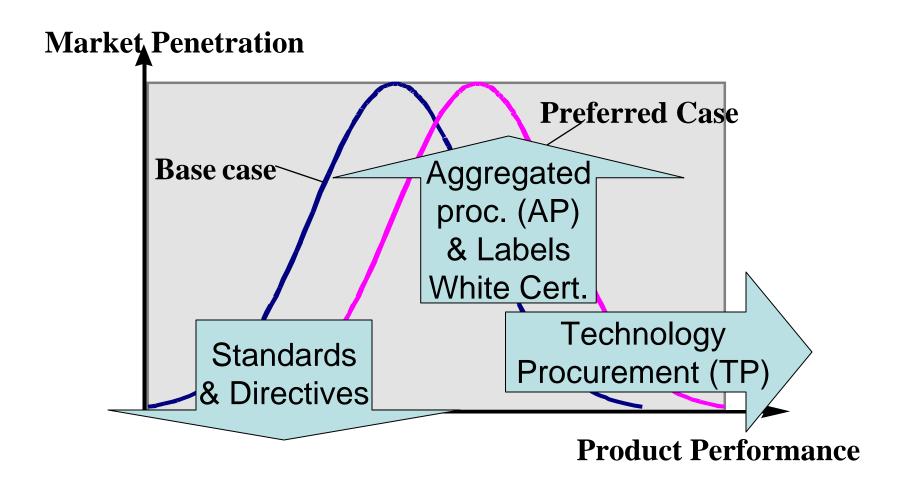
## New policies to incentivise!?

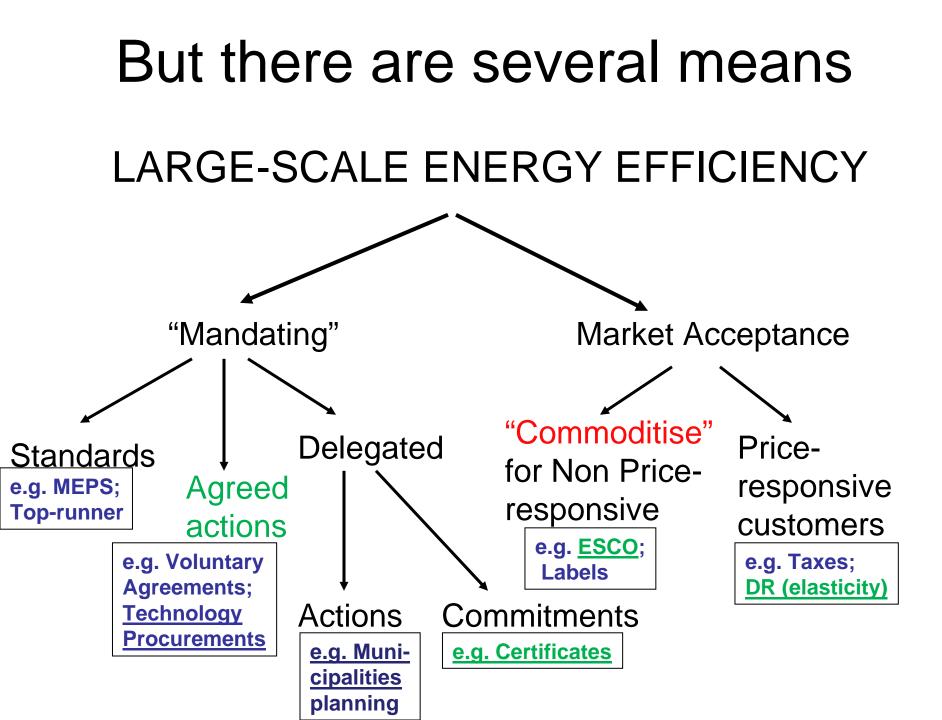


## The potentials are there – go for the acceptance



## **Market Transformation**





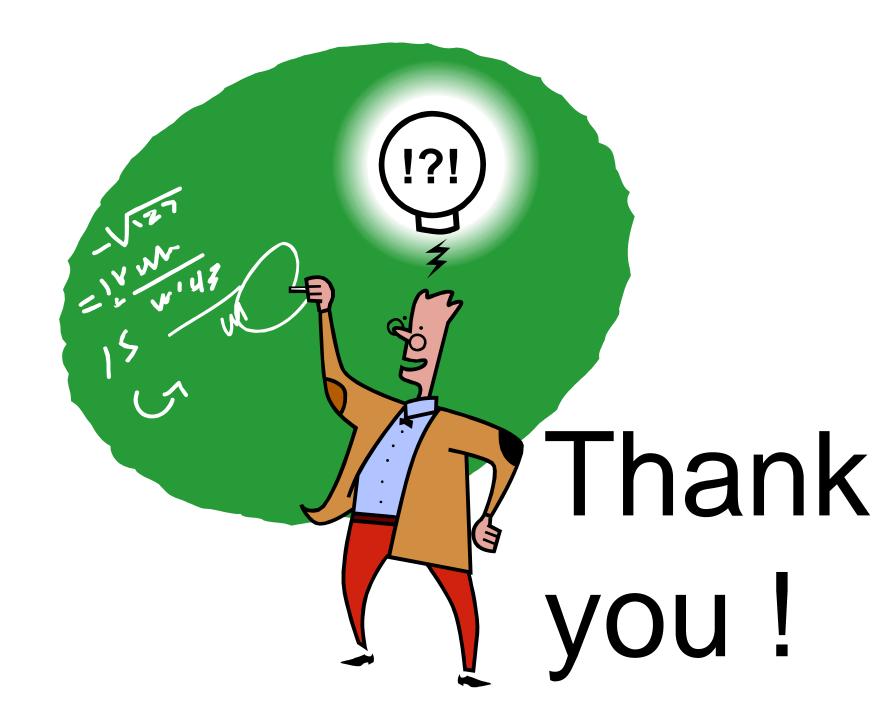
DSM Policy for load shape DSM Policy for load level

- Countries should develop a regulatory regime that appoints responsibility for resource adequacy
- Assessment of the least-cost delivery of energy services that includes both the demand and supply side.

## The Stern messages

- Act now!
- The alternatives (costs) are worse (more expensive)
- The early actors may even gain financially from their acting
- Costs for technologies are falling (the learning element)
- Failure to act also has a moral element to it

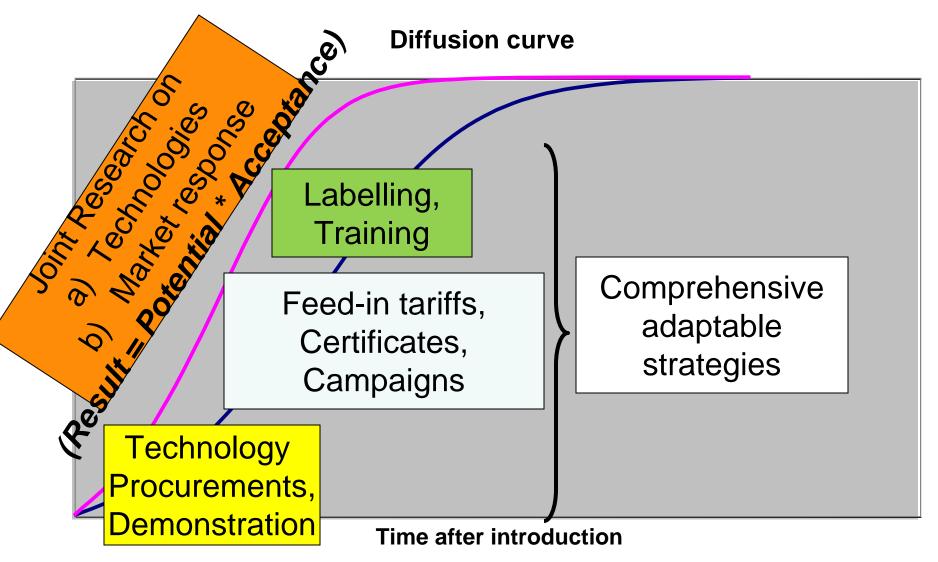




## Change Agents (companies, intermediaries, catalysts)

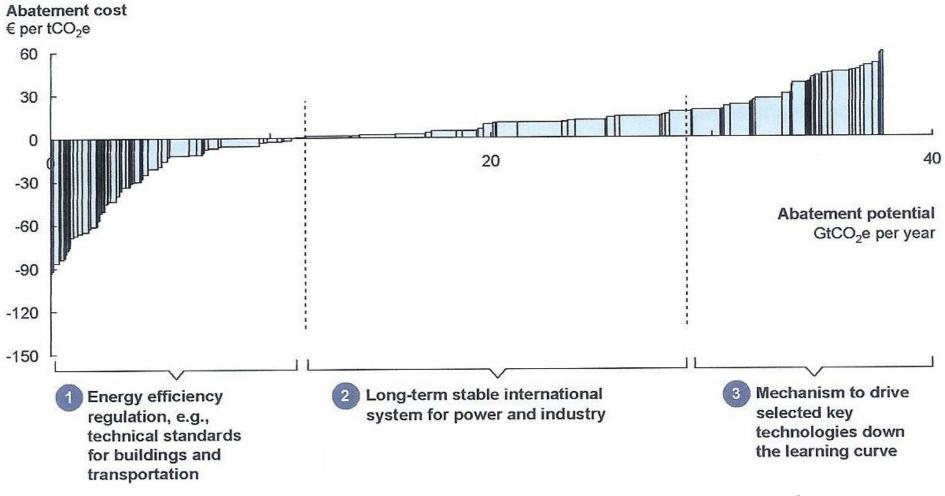
DSM-concept		Change agent role	Example
Classic	Monopolised	Deliver products and services	Paradip Port (India)
(addressing	markets		
utilities as	Customer aggregation	Fundraising	Public Benefit Charges (USA)
they are)			
	Liberalised markets	Mandate utilities to achieve a	White Certificates (Italy,
		set level of energy efficiency	some Australian states) and
			EE Commitment (UK)
Incentivising utilities to deliver energy		pecouple profit from sales	California Investor-owned
efficiency		volume	Utilities
Energy Efficiency Power Station		Aggregate energy efficiency	Jiangsu, Shanghai and
		projects to the scale of a	Guangdong (China) Efficiency
		virtual power plant	Vermont
Government Deployment schemes		ggregation of purchasing	FEMP (USA), Technology
		power	procurement (Sweden)

# Means for accelerated diffusion



### Incentives - Not "One size fits all"

#### Key areas of regulation



## Policy guideline for load level

Assess the least-cost delivery of energy services that includes both the demand and supply side.

#### **DELIVERS MOTIVES FOR**

- Energy service companies and performance contracting
- Allocation of commitments and obligations that mobilises the actors
- Organisation and targeting of support programmes for energy efficient products
- Improved allocation of obligations for reduction of GHGemissions between sectors and countries
- Improved use of market communication mechanisms, e.g. standards and labels
- Input to how further **research and support** mechanisms should be distributed among actors.

## Policy guideline for load shape

# Develop a regulatory regime that appoints responsibility for the resource adequacy <u>DELIVERS</u>

- Less Price Volatility by improving short term price elasticity
- Improved System Reliability by reducing peaks and adding to safety margins
- Enhanced System security by reducing dependency on vulnerable supply resources
- Improved Restoration capacity by dispatching in/after emergency situations
- Less costly network reinforcements since energy efficiency measures will be active alternatives
- **Distributed generation** as alternative to transmission lines.
- Improved operation and use of flowing renewable sources
- Elastic response as complement to competition